

ID	HPU32
STATE ID	ITEM 5
Description	LARGE STANDARD CAB PICKUP w/DUAL REAR WHEELS: 11,400 lb. GVWR minimum, 8 ft. Body, V-8 or V-10 Engine, Automatic Transmission.
Estimated Quantity	3
Delivery Location/details	Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA.
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Equipment Description						
Base Vehicle Minimum Specifications						
1 Wheelbase: Minimum 133 inches.	137	\$0.00		\$0.00		\$0.00
2 Engine: V-8 or V-10, 6.8 liter minimum.	99Y	\$0.00		\$0.00		\$0.00
3 Charging system minimums: 95 amp. alternator, 540 CCA battery.	STD	\$0.00		\$0.00		\$0.00
4 Air conditioning w/all required options.	STD	\$0.00		\$0.00		\$0.00
5 Engine block heater.	41H	\$0.00		\$0.00		\$0.00
6 Tilt steering column, Automatic speed control.	STD	\$0.00		\$0.00		\$0.00
7 Power 4-wheel anti-lock brakes.	STD	\$0.00		\$0.00		\$0.00
8 Power steering.	STD	\$0.00		\$0.00		\$0.00
9 Wipers, intermittent.	STD	\$0.00		\$0.00		\$0.00
10 Cargo lamp.	STD	\$0.00		\$0.00		\$0.00
11 Cigar lighter.	STD	\$0.00		\$0.00		\$0.00
12 Remote keyless entry.	60F	\$0.00		\$0.00		\$0.00
13 Power Locks	STD	\$0.00		\$0.00		\$0.00
14 Window, rear sliding.	433	\$0.00		\$0.00		\$0.00
15 Mirrors: exterior trailer tow extendable , interior day/night.	54K	\$0.00		\$0.00		\$0.00
16 Radio, AM-FM CD w/internal clock.	STD	\$0.00		\$0.00		\$0.00
17 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Split bench seat w/cloth upholstery.	166 3E	\$0.00		\$0.00		\$0.00
18 Rear axle, anti-spin differential.	X4L	\$0.00		\$0.00		\$0.00
19 Tires: All-season radial. Spare mounted under box.	STD	\$0.00		\$0.00		\$0.00
20 Fuel tank(s), highest capacity available.	STD	\$0.00		\$0.00		\$0.00
21 Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch.	86R	\$0.00		\$0.00		\$0.00
22 Rear step bumper.	STD	\$0.00		\$0.00		\$0.00
23 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	44T	\$0.00		\$0.00		\$0.00
24 Required Options (Pricing required for a complete Bid)						
25 N/A		\$0.00		\$0.00		\$0.00
26 Options which may be required						
27 N/A						
28						
29 Vehicle Make:		FORD				
30 Vehicle Model:		F350				
31 Vehicle Model Code:		F32				
32 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:		0.00%				
33 American Made (Yes/No):		Yes				
34 Exact Model Designation and Equipment Package:		627A				
35 EPA Highway (MPG):						
36						
37 Base Price:		\$26,929.80		\$0.00		\$0.00
38 Required Option Price:		\$0.00		\$0.00		\$0.00
39 Fleet Incentive Discount:		\$0.00		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
40 Government Discount:		(\$6,800.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
41 Other Discounts:		(\$12.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
42 Final Price:		\$20,117.80		\$0.00		\$0.00